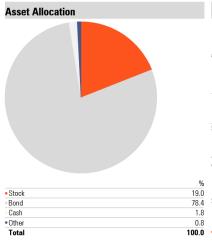
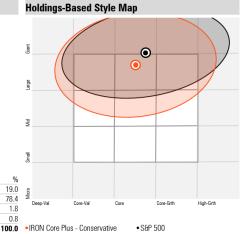
# IRON Core Plus - Conservative

Portfolio Date: 12/31/2022







| Top To Holdings                        |                       |  |  |  |  |  |  |
|--|-----------------------|--|--|--|--|--|--|
| Portfolio Date: 12/31/2022             |                       |  |  |  |  |  |  |
|  | Portfolio<br>Weight % |  |  |  |  |  |  |
| SPDR® Portfolio Short Term Corp Bd ETF | 20.00                 |  |  |  |  |  |  |
| Dodge & Cox Income I                   | 18.00                 |  |  |  |  |  |  |
| Hartford Total Return Bond ETF         | 18.00                 |  |  |  |  |  |  |
| Schwab US TIPS ETF™                    | 11.00                 |  |  |  |  |  |  |
| SPDR® Port S&P 1500 Comps Stk Mkt ETF  | 6.50                  |  |  |  |  |  |  |
| Vanguard Intmdt-Term Trs ETF           | 6.00                  |  |  |  |  |  |  |
| iShares MSCI Global Min Vol Factor ETF | 5.00                  |  |  |  |  |  |  |
| iShares MSCI USA Min Vol Factor ETF    | 3.00                  |  |  |  |  |  |  |
| iShares US Treasury Bond ETF           | 3.00                  |  |  |  |  |  |  |

| Portfolio Statistics            |      |
|---------------------------------|------|
| 12 Mo Yield                     | 2.92 |
| SEC Yield                       | 4.20 |
| Prospectus Net Expense Ratio    | 0.18 |
| Annual Report Net Expense Ratio | 0.19 |
| # of Holdings                   | 14   |

2.67

Invesco BulletShares (R) 2024 EM Dbt ETF

# Fixed Income Style Box Morningstar Fixed Income Style Box™ Fixed-Income Stats Ltd Mod Ext Average Eff Duration Survey 4.9 Average Eff Maturity Survey 6.9 Average Coupon 3.0 Average Price -

| Equit  | y Styl   | e Box   |           |                    |      |
|--------|----------|---------|-----------|--------------------|------|
| Mornir | ıgstar İ | quity S | tyle Box† | ™ Market Cap       | %    |
| ,      | Value    | Blend   | Growth    | Market Cap Giant % | 36.9 |
| arge   |          |         |           | Market Cap Large % | 38.1 |
| _      |          |         |           | Market Cap Mid %   | 21.7 |
| ΡįΜ    |          |         |           | Market Cap Small % | 2.9  |
| Small  |          |         |           | Market Cap Micro % | 0.5  |

|                    | Portfolio | ACWI  |
|--------------------|-----------|-------|
| Americas           | 75.53     | 64.03 |
| North America      | 74.78     | 63.00 |
| Latin America      | 0.75      | 1.03  |
| Greater Europe     | 8.73      | 18.40 |
| United Kingdom     | 1.52      | 4.09  |
| Europe dev         | 5.76      | 12.74 |
| Europe emrg        | 0.11      | 0.18  |
| Africa/Middle East | 1.34      | 1.38  |
| Greater Asia       | 15.74     | 17.57 |
| Australasia        | 0.69      | 2.08  |
| Asia dev           | 3.60      | 4.02  |
| Asia emrg          | 6.67      | 5.92  |
| Japan              | 4.79      | 5.5   |

| Energy         2.99         5.59           Materials         4.52         4.99           Industrials         10.88         10.14           Consumer Discretionary         8.52         10.44           Consumer Staples         8.56         7.78           Healthcare         15.48         13.33           Financials         13.18         15.09           Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.15 | Equity Sector Breakdown |           |       |  |  |  |  |  |
|---|-------------------------|-----------|-------|--|--|--|--|--|
| Materials         4.52         4.98           Industrials         10.88         10.14           Consumer Discretionary         8.52         10.44           Consumer Staples         8.56         7.76           Healthcare         15.48         13.38           Financials         13.18         15.09           Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.15  |                         | Portfolio | ACWI  |  |  |  |  |  |
| Industrials         10.88         10.14           Consumer Discretionary         8.52         10.44           Consumer Staples         8.56         7.76           Healthcare         15.48         13.38           Financials         13.18         15.08           Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.18  | Energy                  | 2.99      | 5.59  |  |  |  |  |  |
| Consumer Discretionary         8.52         10.44           Consumer Staples         8.56         7.78           Healthcare         15.48         13.33           Financials         13.18         15.09           Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.19  | Materials               | 4.52      | 4.99  |  |  |  |  |  |
| Consumer Staples         8.56         7.76           Healthcare         15.48         13.33           Financials         13.18         15.09           Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.15  | Industrials             | 10.88     | 10.14 |  |  |  |  |  |
| Healthcare         15.48         13.38           Financials         13.18         15.09           Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.19   | Consumer Discretionary  | 8.52      | 10.44 |  |  |  |  |  |
| Financials         13.18         15.09           Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.19  | Consumer Staples        | 8.56      | 7.78  |  |  |  |  |  |
| Information Technology         20.82         19.99           Telecom Services         8.28         6.80           Utilities         4.92         3.19   | Healthcare              | 15.48     | 13.39 |  |  |  |  |  |
| Telecom Services         8.28         6.80           Utilities         4.92         3.19  | Financials              | 13.18     | 15.09 |  |  |  |  |  |
| Utilities 4.92 3.19   | Information Technology  | 20.82     | 19.99 |  |  |  |  |  |
|   | Telecom Services        | 8.28      | 6.80  |  |  |  |  |  |
| Real Estate 1.84 2.6  | Utilities               | 4.92      | 3.19  |  |  |  |  |  |
|   | Real Estate             | 1.84      | 2.61  |  |  |  |  |  |

| Fixed Income Sectors |           |        |  |  |  |  |  |  |
|----------------------|-----------|--------|--|--|--|--|--|--|
|                      | Portfolio | US Agg |  |  |  |  |  |  |
| Government           | 38.90     | 45.18  |  |  |  |  |  |  |
| Municipal            | 0.70      | 0.62   |  |  |  |  |  |  |
| Corporate            | 39.43     | 24.55  |  |  |  |  |  |  |
| Securitized          | 18.33     | 24.94  |  |  |  |  |  |  |
| Cash & Equivalents   | 2.38      | 4.71   |  |  |  |  |  |  |
| Derivative           | 0.26      | 0.00   |  |  |  |  |  |  |

| Credit Rating Breakdown           |           |        |  |  |  |  |  |  |  |
|-----------------------------------|-----------|--------|--|--|--|--|--|--|--|
|                                   | Portfolio | US Agg |  |  |  |  |  |  |  |
| Credit Quality Survey AAA %       | 51.51     | 72.58  |  |  |  |  |  |  |  |
| Credit Quality Survey AA %        | 3.38      | 2.46   |  |  |  |  |  |  |  |
| Credit Quality Survey A %         | 16.42     | 11.14  |  |  |  |  |  |  |  |
| Credit Quality Survey BBB %       | 22.07     | 13.13  |  |  |  |  |  |  |  |
| Credit Quality Survey BB %        | 4.43      | 0.00   |  |  |  |  |  |  |  |
| Credit Quality Survey B %         | 1.19      | 0.00   |  |  |  |  |  |  |  |
| Credit Quality Survey Below B %   | 0.09      | 0.00   |  |  |  |  |  |  |  |
| Credit Quality Survey Not Rated % | 0.90      | 0.69   |  |  |  |  |  |  |  |

| <b>Equity Valuation Price Multiples</b> | s         |        |
|---|-----------|--------|
|   | Portfolio | ACWI   |
| Price to Earnings                       | 17.43     | 16.04  |
| Price to Book Value                     | 2.64      | 2.45   |
| Price to Sales                          | 1.84      | 1.82   |
| Price to Cash Flow                      | 25.78     | 22.48  |
| Dividend Yield                          | 2.45      | 2.63   |
| Style Box Growth Factors                |           |        |
| Long-Term Earning Growth %              | 9.47      | 10.93  |
| Historical Earnings Growth %            | 19.09     | 22.86  |
| Book Value Growth %                     | 7.90      | 7.54   |
| Sales Growth %                          | 7.33      | 6.35   |
| Cash Flow Growth %                      | 9.91      | 13.38  |
| Financial Ratios                        |           |        |
| ROE %                                   | 25.69     | 25.62  |
| ROA %                                   | 9.11      | 9.37   |
| Net Margin %                            | 16.88     | 17.51  |
| Debt to Capital %                       | 40.29     | 39.71  |
| Fixed Income Style                      |           |        |
|   | Portfolio | US Agg |
| Average Eff Duration Survey             | 4.89      | 6.32   |
| Average Eff Maturity Survey             | 6.86      | 8.67   |
| Average Credit Quality                  | А         | А      |
| Average Coupon                          | 2.95      | 2.75   |

Average YTM Survey

4.91

0.05

### **Investment Growth**

Time Period: Since Common Inception (1/1/2009) to 12/31/2022

Source Data: Multiple



### **Trailing Returns**

Data Point: Return Calculation Benchmark: S&P 500 TR USD

|                               | М     | 3M   | YTD    | 1 Year | 3 Years | 5 Years | 10 Years | Since<br>Inception |
|-------------------------------|-------|------|--------|--------|---------|---------|----------|--------------------|
| IRON Core Plus - Conservative | -1.05 | 3.25 | -11.24 | -11.24 | -0.98   | 0.36    | 2.17     | 3.58               |
| MSCI ACWI 20%/US Agg 80%      | -1.15 | 3.47 | -13.94 | -13.94 | -1.16   | 1.26    | 2.56     | 4.03               |
| S&P 500                       | -5.76 | 7.56 | -18.11 | -18.11 | 7.66    | 9.42    | 12.56    | 13.14              |

### **Calendar Year Returns**

Data Point: Return Calculation Renchmark: S&P 500 TR USD

| Data Foint. Neturn Calculation Benchmark. Saf 300 in OSD |       |       |       |       |       |       |       |       |       |       |      |       |       |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|
|  | 2021  | 2020  | 2019  | 2018  | 2017  | 2016  | 2015  | 2014  | 2013  | 2012  | 2011 | 2010  | 2009  |
| IRON Core Plus - Conservative                            | 3.19  | 5.98  | 8.47  | -3.30 | 6.39  | 4.19  | -0.48 | 2.89  | 7.21  | 6.79  | 0.59 | 7.70  | 14.11 |
| MSCI ACWI 20%/US Agg 80%                                 | 2.27  | 9.73  | 12.26 | -1.79 | 7.37  | 3.78  | 0.12  | 5.66  | 2.58  | 6.67  | 4.91 | 8.13  | 11.57 |
| S&P 500  | 28.71 | 18.40 | 31.49 | -4.38 | 21.83 | 11.96 | 1.38  | 13.69 | 32.39 | 16.00 | 2.11 | 15.06 | 26.46 |

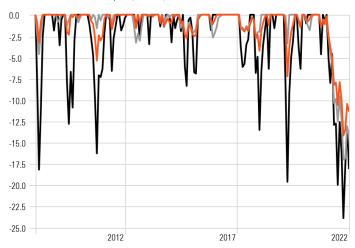
### **Risk Measures**

Time Period: Since Common Inception (1/1/2009) to 12/31/2022 Calculation Benchmark: S&P 500 TR USD

|                               | Std Dev | Semi<br>Std<br>Dev | Beta | Up<br>Capture<br>Ratio | Down<br>Capture<br>Ratio | Average<br>Drawdown | Max<br>Drawdown | Sharpe<br>Ratio | Sortino<br>Ratio | Treynor<br>Ratio<br>(arith) | Information<br>Ratio<br>(arith) |
|-------------------------------|---------|--------------------|------|------------------------|--------------------------|---------------------|-----------------|-----------------|------------------|-----------------------------|---------------------------------|
| IRON Core Plus - Conservative | 4.86    | 5.63               | 0.28 | 27.36                  | 27.47                    | -3.40               | -14.18          | 0.62            | 0.90             | 10.55                       | -0.84                           |
| MSCI ACWI 20%/US Agg 80%      | 4.82    | 5.62               | 0.24 | 24.84                  | 20.05                    | -3.07               | -16.99          | 0.71            | 1.06             | 14.45                       | -0.74                           |
| S&P 500                       | 15.44   | 17.34              | 1.00 | 100.00                 | 100.00                   | -10.12              | -23.87          | 0.84            | 1.32             | 12.52                       |                                 |

### Drawdown

Time Period: Since Common Inception (1/1/2009) to 12/31/2022



## Risk-Reward

Time Period: Since Common Inception (1/1/2009) to 12/31/2022

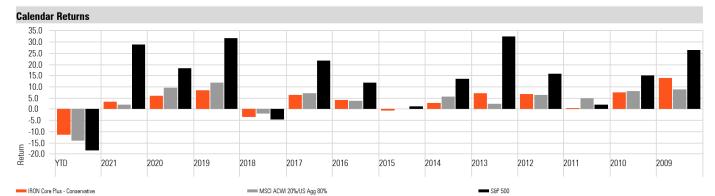
Calculation Benchmark: S&P 500 TR USD 18.0 15.0 12.0 9.0 6.0 3.0 Return 0.0 0.0 3.0 6.0 9.0 12.0 15.0 18.0 21.0 Std Dev

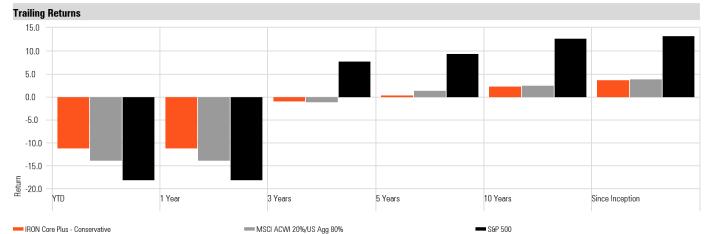
● IRON Core Plus - Conservative 

MSCI ACWI 20%/US Agg 80% 

S&P 500

| Quarterly Returns |         |         |         |         |        |
|-------------------|---------|---------|---------|---------|--------|
|                   | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | Year   |
| 2022              | -4.82   | -5.91   | -4.01   | 3.25    | -11.24 |
| 2021              | -0.48   | 2.52    | -0.14   | 1.27    | 3.19   |
| 2020              | -5.74   | 6.53    | 2.17    | 3.30    | 5.98   |
| 2019              | 4.16    | 1.73    | 0.55    | 1.80    | 8.47   |
| 2018              | -0.81   | -0.15   | 1.37    | -3.69   | -3.30  |
| 2017              | 1.76    | 1.46    | 1.68    | 1.34    | 6.39   |
| 2016              | 1.72    | 1.42    | 1.59    | -0.58   | 4.19   |
| 2015              | 1.18    | -0.31   | -1.84   | 0.52    | -0.48  |
| 2014              | 1.35    | 2.17    | -1.00   | 0.36    | 2.89   |
| 2013              | 2.54    | -0.62   | 2.58    | 2.56    | 7.21   |
| 2012              | 3.70    | -0.76   | 2.75    | 0.99    | 6.79   |
| 2011              | 1.67    | 0.78    | -4.67   | 2.97    | 0.59   |
| 2010              | 2.52    | -1.34   | 4.11    | 2.28    | 7.70   |
| 2009              | -0.77   | 6.33    | 6.09    | 1.94    | 14.11  |





### **Rolling Returns**

Time Period: Since Common Inception (1/1/2009) to 12/31/2022

Rolling Window: 3 Years 1 Month shift Calculation Benchmark: S&P 500 TR USD



# Disclosures

Management fees of 0.50% annually, our highest published fee, have been deducted from the gross performance results for Core Plus portfolios. Client accounts are charged quarterly in arrears based on the quarter-end value adjusted for capital flows. Net returns reflect a monthly accrued deduction of management fees. IRON's fees are available upon request and may be found in our Form ADV Part 2A disclosure brochure.

Performance is based on a model from 1/1/2009 inception through 12/31/2019. Performance since 1/1/2020 is based on a composite. Inclusion of a managed account within the composite is determined on a monthly basis, requires investment in a given Core Plus portfolio for the entire calendar month, and a beginning monthly balance of at least \$50,000. Actual returns for individual client portfolios managed by IRON may vary and do not necessarily coincide exactly with the returns for the model or composite. Actual performance of client portfolios may differ due to the timing related to the actual deployment and investment of a client portfolio, reinvestment of dividends, and client-requested restrictions. Performance for periods longer than a year has been annualized using a geometric mean.

The IRON Core Plus portfolios offer diversified exposure to global equities and fixed income in varying proportions in an attempt to maintain varying levels of correlation to the S&P 500. These provide investors with choices representing different amounts of risk and price volatility. The starting weights of the portfolios are as follows: Conservative Portfolio 20% Equity and 80% Fixed Income, Moderately Conservative Portfolio 35% Equity and 65% Fixed Income, Moderately Aggressive Portfolio 65% Equity and 35% Fixed Income, Aggressive Portfolio 80% Equity and 20% Fixed Income.

The S&P 500 Index is a market-capitalization-weighted index of 500 of the largest publicly traded companies listed on US stock exchanges. The S&P 500 Total Return Index is shown for comparison purposes because we feel it is more well understood by investors than a blended benchmark and would therefore better allow investors to compare and contrast various characteristics, such as volatility measures. Benchmark returns do not reflect the deduction of advisory fees. You cannot invest directly in an index.

The MSCI ACWI, or All Country World Index, is designed to represent performance of the full opportunity set of large- and mid-cap stocks across 23 developed and 24 emerging markets. The index is built using MSCI's Global Investable Market Index (GIMI) methodology.

"US Agg" refers to the Bloomberg US Aggregate Bond Index, which approximates the broad investment grade, US dollar-denominated, fixed-rate taxable bond market. The index includes Treasuries, government-related and corporate securities, agency fixed-rate pass-through [residential] Mortgage Backed Securities (MBS), asset backed securities (e.g. home equity loans, credit card receivables, auto loans), and Commercial Mortgage Backed Securities (CMBS).

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